Army Contracting Command - Orlando
Training And Simulation Industry Symposium
12 June 2019

Mr. Michael Harris
Executive Director / Senior Contracting Official
Agenda

- ACC-Orlando Workload Points of Contact
- Customer Contracting Common Operating Picture (C3OP)
- ACC-Orlando New Contract Awards
- Procurement Administrative Lead Time (PALT) Industry Days
- PALT Dashboard – FY19
- Questions
### ALPHA DIVISION

**Mr. Douglas Greenwood**

- **Mr. Eric Hertl**
  - Family of Maintenance Trainers (FMT)
    - Abrams, AMPV, HIMARS, Stryker, JLTV and MRAP
  - **Gunnery Training Systems**
    - Abrams, Bradley and Stryker, Mobile Protected Firepower, Optionally Manned Fighting Vehicle, and USMC (LAV-25 Abrams M1A1)
  - **Operator & IMI**
    - Common Driver Trainer (CDT), Computer Based Instructional Development (CBID II)
  - **Mobility**
    - Construction Equipment Virtual Trainer (CEVT) and Virtual Clearance Training System (VCTS)
  - **Aviation & Space**
    - Joint Primary Aircraft Training System (JPATS), Aerial ISR and WTCT
  - **Fires :**
    - Howitzer Crew Trainer (HCT)

- **Mr. Jason Graham**
  - **Consolidated Product Line Management (CPM-NEXT & CPM-Plus)**
  - **TRACER**
  - **Wideband Training & Certification System (WTCS)**
  - **Integrated Air Defense System (IADS)**
  - **Tactical Engagement Simulation System**
  - **Joint Readiness Training Center (JRTC)**
  - **Land Expansion**
  - **American Heart Association (AHA)**
  - **Resuscitation Quality Improvement (RQI)**
  - **Advanced Cardiac Life Support (ACLS)**
  - **Basic Life Support (BLS) Licenses**
  - **P25 Radios**

### BRAVO DIVISION

**Ms. Ginger Rosacia**

- **Mr. Dan Veenstra (Acting)**
  - **Target System Hardware Support (TSHS)**
  - **Battlefield Effects Simulator (BES)**
  - **Army Ground Aerial Target Control Systems (AGATCS)**
  - **Aerial Target System II (ATS2)**
  - **Aerial Weapon Scoring System (AWSS)**
  - **Target Tracking Control System (TTCS)**
  - **Electromagnetic Environmental Effects System Modernization (E3)**
  - **Modernizing Instrumentation Systems for Test and Evaluation (MISTE)**
  - **Test Instrumentation Enterprise Development Systems (TIEDS)**
  - **Remotely Piloted Vehicle Target (RPVT)**
  - **Persistent Cyber Training Environment (PCTE)**
  - **Advanced Subscale Aerial Platform (ASAP)**

- **Mr. William Jensen**
  - **Rapid Innovation Broad Agency Announcment (BAA)**
  - **Science & Technology (S&T)**
  - **Test Network Modernization (TNM)**
  - **Applied Environments Modernization (AEM)**
  - **Nuclear Effects Prompt Gamma Simulator (NETCM PGS)**
  - **Special Operations Forces Training, Engineering and Maintenance Support (SOF TEAMS III)**
  - **Specialist Expertise for Cyber and Test & Evaluation Support (SECTES)**
  - **Joint Base Lewis McChord Wide Area Multilateration (JBLM WAM)**

### BRAVO DIVISION

**Mr. Duane St. Peter**

- **Special Operations Forces Training, Engineering and Maintenance Support (SOF TEAMS III)**
- **Engagement Skills Trainer (EST) II**
- **SOF Requirements, Analysis, Prototyping, Training, Operations & Rehearsal (SOF RAPTOR) III & IV**
- **SOF Aviation Systems Trainers – Enhancements (SOFASTE-E) I & II**
- **Call For Fire Trainer (CFFT) II**
- **Intelligence & Electronic Warfare Tactical Proficiency Trainer (IEWTPT)**
- **Basic Electronics Maintenance Trainer (BETM II)**

### BRAVO DIVISION

**Ms. Jean Borowski**

- **Threat Information and Operations Support (TIO) (VIPER)**
- **Joint Pacific Alaska Range) Integrated Air Defense System (JIADS)**
- **JPARC Operation and Support (JOS)**
- **National Cyber Range (NCR)**
- **National Cyber Range (NCI)**
- **Threat Systems Operations & Maintenance Integrated Support (TSOMIS) I & II**
- **Threat Development and Event Support (TDES)**
- **Threat Development and Event Support (TDES II)**
- **2373 Contracting Actions**
- **National Cyber Range Complex-Event Planning and Operations Support (NCRC-EPOS)**
- **Threat Systems Support (TSS)**

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**Blue – Division Chief**

**Black – Branch Chief**

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## CHARLIE DIVISION
**Mr. Patrick Concilio**

- Flight School (FS XXI)
- Aviation Combined Arms Tactical Trainer (AVCATT) Recon Attack
- Aviation Combined Arms Tactical Trainer (AVCATT) Post Deployment Software Support (PDSS)
- Close Combat Tactical Trainer Manned Module Modernization (CCTT M3)
- Close Combat Tactical Trainer Post Deployment Software Support (CCTT PDSS)
- Joint Land Component Constructive Training Capability (JLCCTC)
- Common Battle Command Simulation Equipment (CBCSE)
- Non-Rated Crew Member Manned Module (NCM3)
- UH-72A Virtual Maintenance Trainer (VMT)
- UH-72A Synthetic Flight Training Systems (SFTS)
- OneSAF

**Ms. Pat Cole Soucy**

- Simplified Acquisition Purchase (SAP)
- Small Business Innovative Research (SBIR)
- Digital Integration Lab (DIL)
- TBOS
- Synthetic Environment Core (SE CORE)
- Night Eagle
- Battle Command Training Center-Equipment Support (BCTC-ES)

**Mr. Don Wagoner**

- Army TADSS Maintenance Program (ATMP)
- Warfighter Focus (WFF) Closeout
- Unmanned Aircraft Systems (UAS)
- Artillery and Chemical Trainers (ACT)

**Mr. Brian Vaughan**

- System Engineering and Technical Assistance (SETA)
- Acquisition Support Services (ACQSS)
- Wounded Warrior
- PEO STRI CIO/G6 Information Technology
- Live, Virtual, Constructive – Integrating Architecture (LVC-IA)
- Games for Training (GFT)

**Mr. Brian Serra**

- Synthetic Training Environment (STE) Cross Functional Team (CFT)
- Squad Advanced Marksmanship Training (SAMT)

## DELTA DIVISION
**Mr. Jack Rowe**

- Mission Training Complex Capabilities (MTCCS)
- National Training Center – Mission Support (NTC-MS)
- Joint Multinational Readiness Center – Mission Support (JMRC-MS)
- Joint Readiness Training Center – Mission Support (JRTC-MS)
- Enterprise Training Services Contract (ETSC) Task Order for ARCENT
- Joint Inter-Agency Task Force (JIATF) – West Support Services
- PEO GCS: Bradley/Abrams Common Software Library

**Ms. Michelle Burrell**

- Enterprise Training Services Contract (ETSC)
- Army National Guard Exportable Combat Training Capability (ARNG-XCTC)
- CIO-G6 – Military Intelligence Information Technology Service (MIITS) - Fort Huachuca
- Non Program of Record WFF Task Orders
- Support Mission Task Orders - ETSC

**Ms. Dana Graham**

- Foreign Military Sales (FMS) Supply Portfolio
  - PEO STRI International Program Office (IPO) Support
  - Non-PEO STRI Customers

**Ms. Glenda Torres**

- Foreign Military Sales (FMS) Services Portfolio
- PEO STRI International Program Office (IPO) Support
  - Warfighter Focus, Contingency & Non-Contingency FMS efforts
  - Enterprise Training Services Contract FMS efforts
  - Army TADSS Maintenance Program (ATMP) FMS efforts
- Security Assistance Training Management Organization (SATMO) Support

**Ms. Gloria Bailey**

- Huachuca Training and Support Contract (HTASC)
- Knowledge Based Services (KBS) - (Fort Huachuca)
- Training Support Systems – Enterprise (TSS-E) Support
- Non Program of Record WFF Task Orders (Fort Huachuca)

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**Blue – Division Chief**

**Black – Branch Chief**

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**UNCLASSIFIED**

Customer Contracting Common Operating Picture (C3OP)

**Legend**
- Current Contract Start Date
- Current Contract End Date
- Acquisition Requirements Lead Time (ARLT) Start Date
- Requirements Package Due Date
- Award Date

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**Note**

Updated/Posted Monthly prior to each PALT Industry Session at the following link: [https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html](https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html)

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**Time Now**

*TBD*

**No Recompete**

Awarded 27 March 2019
## ACC-Orlando New Contract Awards

### New Awards April 2019

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<th>Contract Number</th>
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<th>Description of Requirement</th>
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<td>W900K189F0307</td>
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<td>PLS MANAGED SERVICES INC</td>
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<td>NAVAL OPERATIONAL BUSINESS LOGISTICS ENTERPRISE (NOBLE), PILOT II INTEGRATED DATA ENVIRONMENT (IDE) PROTOTYPE</td>
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<td>MATERIAL PARTS PURCHASE FOR FT POLK RANGE</td>
<td>KORD TECHNOLOGIES, INC</td>
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<td>COMMAND AND GENERAL STAFF COLLEGE TRAINING</td>
<td>VALIANT GLOBAL DEFENSE SERVICES INC</td>
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<td>MOBILE POWER GENERATION SYSTEM UNDER THE TRAINING AND READINESS ACCELERATOR PROGRAM</td>
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<td>04/10/2019</td>
<td>TRANSPORTABLE BLACK HAWK OPERATIONS SIMULATOR (TEOS) FOR SAUDI ARABIAN NATIONAL GUARD (SANG)</td>
<td>ROCKWELL COLLINS SIMULATION &amp; TRAINING SOLUTIONS LLC</td>
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<td>ROLE PLAYER SUPPORT FOR PRE-MISSION TRAINING (PMT)</td>
<td>RAPTOR TRAINING SERVICES, LLC</td>
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<td>JOINT THEATER LEVEL SIMULATIONS TRAINING AND SOFTWARE MAINTENANCE FOR TAIWAN</td>
<td>ROLANDS &amp; ASSOCIATES CORPORATION</td>
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<td>VARIOUS PRODUCTION ITEMS</td>
<td>MICRO SYSTEMS, INC</td>
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<td>LITHUANIA DEFENSE LOGISTICS TRANSFORMATION PROGRAM</td>
<td>VALIANT GLOBAL DEFENSE SERVICES INC</td>
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<td>TAIWAN JOINT TRAINING MANAGEMENT SYSTEM (TJMS) TECHNICAL SUPPORT</td>
<td>HI MISSION DRIVEN INNOVATIVE SOLUTIONS INC</td>
<td>$300,345</td>
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<td>SHOOTER KITS FOR PHILIPPINES</td>
<td>CUBIC DEFENSE APPLICATIONS, INC</td>
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<td>LABOR/IMATERIAL/TRADE SUPPORT</td>
<td>SCIENTIFIC RESEARCH CORPORATION</td>
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<td>ROTATIONAL MISSION SUPPORT FOR ANNUAL TRAINING ROTATIONS AT THE JOINT MULTINATIONAL READINESS CENTER</td>
<td>RAYTHEON COMPANY</td>
<td>$13,103,264</td>
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<td>ROLE PLAYER SUPPORT FOR MISSION READINESS EXERCISE (MREX) ITERATION 19-3</td>
<td>RAPTOR TRAINING SERVICES, LLC</td>
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<td>AUTOMATED ELECTRONIC CLASSROOMS</td>
<td>PINNACLE SOLUTIONS, INC</td>
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<td>DIRECTED ENERGY INST INITIATIVE (DEII) HARDWARE AND SOFTWARE LICENSING IN SUPPORT OF JOINT LAND COMPONENT CONSTRUCTIVE TRAINING CAPABILITY (JLCCC)</td>
<td>LEDOS INNOVATIONS CORPORATION</td>
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<td>PEDOMETER HARDWARE AND SOFTWARE LICENSING IN SUPPORT OF JOINT LAND COMPONENT CONSTRUCTIVE TRAINING CAPABILITY (JLCCC)</td>
<td>LEDOS INNOVATIONS CORPORATION</td>
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<td>AFGHANISTAN AIR FORCE &amp; SPECIAL MISSION WING TRAINING SUPPORT SERVICES</td>
<td>NORTHWESTERN AIRCRAFT LITERATURE CORP</td>
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<td>SBIR PHASE I - REACT ADVANCED HUMAN TYPE TARGET (HTT)</td>
<td>ADA TECHNOLOGIES, INC</td>
<td>$49,972</td>
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**Note**

Updated/Posted Monthly prior to each PALT Industry Session at the following link: [https://acc.army.mil/changingcenters/acc-orl/monthly_new.html](https://acc.army.mil/changingcenters/acc-orl/monthly_new.html)
Procurement Administrative Lead Time (PALT) Industry Days

- Each PALT session provides industry the opportunity to request updates on specific procurements of interest in a “Q&A type” forum
  - No formal agenda, no minutes, no external participation;
  - Open Q&A session not to exceed one hour (0900-1000);
  - Joint, multi-functional panel, to include Requiring Activity representatives;
  - Government does not provide procurement sensitive information;
  - Updated ACC-ORL Workload Organization and C3OP posted prior to each session

- Supports the spirit and intent of the 2 March 2018 Deputy Secretary of Defense memorandum, “Engaging with Industry”.

- Over 16,300 Industry partners have attended since inception in 2011.

- Upcoming PALT sessions *(3039 Technology Parkway, Partnership III, Conference Room 321 A/B)*:

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### ACC-ORL FY19 YTD through 7 May 2019

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Questions?